

This is just like Booking with Boxes; Have a volunteer come up to help you demonstrate how much FREE & ½ price jewelry our Hostesses receive on an Average \$400 home show.

Thank you, Jane, for helping me demonstrate how much FREE and ½ price jewelry that our hostesses receive on an average home show of about \$400. Now, our hostesses receive 30% of their retail sales in Free jewelry. On an average home show that equals about \$120 in Free Jewelry. (Smile, and hang on her arms a combo that adds up to about \$120. Example: The Christie Necklace, Bracelet & Earrings and Annabelle Bracelet.) WOW! Isn't that great... I Love the Christie set.

But that's not all. As a Premier Designs Hostess you can also earn 4 \$25 bonuses; 1 for holding your home show on the originally scheduled date; 1 for having 10 or more guests at your show; 1 for having \$100 in advanced sales, and 1 for obtaining 3 bookings from your show. So if you earn ALL 4 bonuses that is another \$100 in FREE jewelry! (Add something to her arm or place in her hand worth \$100. Example: Sienna necklace and Regal cross.)

But that's not all. As a Premier Designs Hostess you can purchase ½ price items. On a \$400 show you can purchase 4 items ½ price. (Now hand her 4 pieces of jewelry. Example: Peaches & Cream Necklace, Bracelet, Café au Lait Necklace and Italy watch) Wow! You have got a lot of jewelry there. That's 10 pieces of jewelry so far!!

But that's not all. You earn 30% of the value of your ½ price items too!! So that's another \$33 in Free Jewelry. (Hand her Companions GP earrings. She is now holding 11 pieces of jewelry)

Look at that ladies, you too can earn over \$450 in Free jewelry and ½ price items.

Now ask each lady if she would like to book her own jewelry show or do Pass or Play.